

**Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, DC 20554**

In the Matter of)

Fostering Innovation and Investment in the)
Wireless Communications Market)

A National Broadband Plan For Our Future)

GN Docket No. 09-157

GN Docket No. 09-51

COMMENTS OF MYXER INC.

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Dated: September 30, 2009

TABLE OF CONTENTS

	Page
I. INTRODUCTION AND SUMMARY	1
II. MOBILE COMMERCE AND TEXT MESSAGING	4
A. Tremendous Growth In The Use Of Mobile Phones	4
B. Text Messaging And Short Codes	6
C. Issues Related To Short Codes	11
III. OVERVIEW OF MYXER	15
A. Myxer's Role In The Wireless Market	15
B. Myxer Faces Challenges Caused By A Closed Wireless System	18
IV. CONCLUSION	25

Myxer Inc. (“Myxer”), through counsel, files the following comments in response to the Commission’s Notice of Inquiry, *Fostering Innovation and Investment in the Wireless Communications Market*, GN Docket No. 09-157, FCC 09-66 (rel. Aug. 27, 2009). As directed in the Notice of Inquiry, these comments are also being filed in *A National Broadband Plan For Our Future*, GN Docket No. 09-51, FCC 09-31 (rel. April 8, 2009). Myxer’s comments primarily address Sections II.D and II.E in the Notice of Inquiry regarding mobile applications and services and business models and practices.

I. INTRODUCTION AND SUMMARY

Myxer applauds the Commission’s stated commitment to fostering wireless innovation, because it will undoubtedly be critical to the growth of the wireless industry and the economy as a whole. Innovation benefits consumers by offering more choices and new technologies. Myxer welcomes the opportunity to further explain why open and accessible wireless markets are critical to the success of innovative and entrepreneurial businesses such as Myxer. The FCC has recently announced a continued focus on net neutrality, as well as an expansion of the principle to all platforms that access the Internet, including wireless networks.¹ Myxer commends the FCC for working towards expanded principles of net neutrality to wireless networks because it only benefits consumers when they can access innovative and competitive businesses through their mobile phones.

By providing mobile phone users downloadable entertainment content through its website and the mobile web through text messages, Myxer is part of the

¹ *FCC Chairman Genachowski Outlines Actions to Preserve the Free and Open Internet*, Sept. 21, 2009, available at http://hraunfoss.fcc.gov/edocs_public/attachmatch/DOC-293567A1.pdf.

“value chain” of the wireless market identified in the Notice of Inquiry. Myxer has one of the most popular websites for mobile content and has established itself as one of the most popular mobile content providers. Current mobile phones provide much more than simply the technology to communicate wirelessly. Mobile phones have become increasingly more sophisticated and can be customized with mobile content such as wallpapers, ringtones, games, and other applications. Companies that provide that mobile content have the opportunity to reach millions of mobile phone users, and those mobile phone users should be able to reach those companies. Thus, it is clear that the mobile phone is quickly becoming the web access device of choice, and it is critical that the same principles that have protected innovation and access to the products and services of consumer’s choice on the wired Internet be transferred to the wireless world.

Innovation has been the key to Myxer’s success and Myxer supports every effort to encourage and promote more innovation in the wireless markets. Part of Myxer’s innovative approach is offering free mobile content that is supported by advertising revenue and using text messages to allow mobile phone users access to that mobile content. Myxer also offers premium content to consumers for a fee. Myxer’s content offerings compete directly with those offered by the largest national mobile operators, such as AT&T and Verizon Wireless, which creates an incentive for the mobile operators to discriminate against third-party content providers, thereby limiting – and in some cases, foreclosing – the ability of consumers to access the content of their choosing. Indeed, as explained below, actions taken by the likes of AT&T and Verizon Wireless have disrupted Myxer’s business, implicating the Commission’s call blocking

policies, net-neutrality policies, and the First Amendment rights of consumers and Myxer.

Consumers should be able to reach Myxer (and other content providers) and access available content through their mobile phones as easily as they can over the traditional Internet. Today, however, that is not the case due to the mobile operators' control over the Short Message Service ("SMS") network and "short codes" used by Myxer and other content providers to deliver requested, lawful content to consumers. The consolidation of the wireless industry has placed considerable power into the hands of just a few wireless providers. Four carriers, Verizon Wireless, AT&T, Sprint-Nextel, and T-Mobile, control 90% of the wireless market, with Verizon and AT&T combined controlling 60% of the wireless market.²

Consumers of the nations' largest wireless carriers face considerable hurdles reaching innovative businesses because of the bottleneck control exercised by the wireless operators. With the growth of the mobile Internet and the use of text messages by mobile users, new opportunities for companies like Myxer to offer innovative products to the public have arisen. The wireless providers should not be able block a mobile phone user's ability to send text messages to a competing business or prevent a consumer from obtaining the content of their choosing. If that is allowed, despite the Commission's call-blocking rules and net-neutrality principles, mobile phone users will suffer and the competing businesses will be shut out of the wireless marketplace.

² Office of Senator Herb Kohl, Press Release, *Kohl Examines Causes of Rising Text Message Pricing*, June 16, 2009, http://kohl.senate.gov/newsroom/pressrelease.cfm?customel_dataPageID_1464=2870.

Innovation and success require open access to wireless networks whether through text messages or the mobile Internet.

II. MOBILE COMMERCE AND TEXT MESSAGING

A. Tremendous Growth In The Use Of Mobile Phones

Mobile phones have changed the world for billions of people. Worldwide, there are approximately 4.1 billion mobile phone subscribers. According to the Cellular Telecommunications & Internet Association (CTIA), at the end of 2008, 87% of the U.S. population owned a mobile phone – equivalent to approximately 270.3 million wireless subscribers.³ Mobile phones have become the sole communication devices in millions of households. CTIA estimates approximately 20% of U.S. households are wireless-only.⁴ As the mobile market has developed, so has the functionality of mobile phones.

As of June 30, 2009, 65% of all U.S. subscribers use some form of mobile data services, according to Chetan Sharma Consulting.⁵ Mobile Internet usage has escalated as wireless networks have been upgraded. As early as 2001, approximately 97% of mobile phones being sold in the U.S. had Wireless Access Protocol capabilities, which provided mobile subscribers basic access to the Internet. Internet usage did not take-off at that time, however, due to minimal screen sizes, low data transfer rates and expensive or confusing data plans offered by carriers. In contrast, today's 3G network

³ CTIA, *Wireless Quick Facts*, available at <http://www.ctia.org/advocacy/research/index.cfm/AID/10323>.

⁴ *Id.*

⁵ Chetan Sharma Consulting, *US Wireless Data Market Update - Q2 2009*, available at <http://www.chetansharma.com/usmarketupdateq209.htm>.

speeds can be as much as six times faster than their 2 and 2.5G predecessors and data plans have become cheaper and simpler.

According to recent data from comScore, the number of U.S. subscribers with 3G enabled devices grew 80% during 2008 to 64.2 million.⁶ The market has responded enthusiastically as carriers have rolled out their enhanced networks and a new crop of 3G enabled devices. In addition, consumers are enjoying a more compelling experience because major publishers of content have enhanced their mobile web content and sites.

The problems with mobile Internet use were not limited to technological ones. Indeed, carriers have long maintained “blacklists” of websites that could not be accessed by their subscribers, or from which downloads will not be permitted, even when those subscribers were paying for “internet access” on their devices. As has been well-documented by Skype and others, wireless carriers have also deliberately disabled technical capabilities of the handsets that they sell in order to restrict how they may be used. Some other examples include preventing hyperlinks embedded in text messages from being followed by the end user even when the physical hardware supports such functionality, instances of disabling the use of Bluetooth on handsets to prevent “sideloading” of content over Bluetooth instead of the wireless network, and disabling the ability to save downloaded content for use as a ringtone or other products that compete with one sold by the wireless provider itself.

⁶ comScore, Press Release, *Comscore Reports that the U.S. Catches Up with Western Europe in Adoption of 3G Mobile Devices*, available at http://www.comscore.com/Press_Events/Press_Releases/2008/09/US_Adoption_of_3G_Mobile_Devices.

The mobile Internet can be accessed through a browser on a mobile phone to view webpages or check email. It is also the means by which a mobile phone user can download mobile content to the phone. Mobile phones are being used by consumers to perform electronic commercial transactions. For example, a mobile phone user can download ringtones and wallpapers over the mobile Internet through the phone's browser. The mobile phone will undoubtedly continue to be an increasingly indispensable part of the average consumer's day-to-day life. The consumer will only see these benefits if wireless networks are open and accessible to consumers and businesses. The future is bright, so long as it is fair.

At present, however, the market is not fair. Directly flouting the Commission's call blocking prohibitions and network-neutrality principles, the mobile network operators take the view that they can block SMS calls to Myxer's short code (and anyone else's, for that matter) for good reason, bad reason, or no reason at all. The Commission should do everything possible to ensure the opposite result by vigilantly enforcing its call blocking rules and by ensuring that principles of net neutrality extend to wireless networks, just like wired networks.

B. Text Messaging And Short Codes

Part of the tremendous growth in the use of mobile phones has been in the increasing use of text-messaging as a means of making calls on mobile phones. Although text messaging has a history dating back to the early 1990's, widespread use has only occurred recently.⁷ The use of text messages has grown significantly and the number

⁷ Patricia Moloney Figliola, Congressional Research Service, *Text and Multimedia Messaging: Emerging Issues for Congress* (Mar. 23, 2009) available at http://assets.opencrs.com/rpts/RL34632_20090323.pdf. Attached hereto as Exhibit A.

being sent has nearly doubled every year since 2006. Approximately, 162 billion messages were sent over U.S. carrier networks during 2006, 363 billion mobile messages were sent during 2007, and an estimated 600 billion messages were sent during 2008.⁸

Text messages are referred to as Short Message Service or SMS, which is the standard used by mobile phones to send and receive the 160 character messages. The terms SMS and text message are used interchangeably. Text messages are sent on a wireless channel between the mobile phone and the mobile phone tower called the “control channel.” A mobile phone is constantly communicating through the control channel with the mobile tower to determine which network the mobile phone is in and what towers it is using. This interaction occurs even when the mobile phone is not in use. The control channel is also used to send small packets of data back and forth between the mobile phone and tower to ensure the connection between the two are still operating. Text messaging takes advantage of the channel as well. The control channel is a different channel than what is used for wireless voice communications. Two other types of text messaging allow for messages beyond the plain text of an SMS. Enhanced Messaging Service (EMS) allows for formatted text, sound effects, and small pictures. MMS (Multimedia Messaging Service) allows animations, audio, and video files in addition to text to be sent. Thus, text messaging provides another means, besides voice, that two mobile users can communicate between their mobile phones to exchange messages, content, or even applications.

Text messaging has also become a significant marketing tool by which to reach millions of wireless users. The use of text messages as a marketing tool has been

⁸ Common Short Code Administration, *The Market for Common Short Codes*, available at http://www.usshortcodes.com/csc_about.html

further enhanced by the development of “common short codes,” also known as CSCs, specifically for text messages. Short codes are special telephone numbers that only work for text messages and are usually five or six digits long (instead of a typical telephone number of ten digits). The short codes are most often used by a mobile phone user to communicate with a company or organization and obtain mobile content, participate in text-messaging voting, or sign-up for alerts about the company’s product.

Short codes provide direct access to a company or organization’s so-called application which provides the mobile content. “Application providers” create the applications which use and process the short codes. A company with content to distribute may partner with an application provider or develop its own application in order to run a promotion or other marketing plan through short code messaging. Mobile phone users may be asked to send a certain text message to a short code obtained by the company and when the application receives the text message, it can process the message and interact with the mobile phone user by return text message to the mobile phone user. For example, as explained in greater detail below, a mobile phone user may send a text with a ringtone’s unique code to Myxer’s short code (69937), upon which Myxer’s application would process the short code message and send a text message back with the means of downloading that ringtone. Myxer is both a content distributor as well as an application provider. Some short codes are exclusive to a single wireless provider, and may be less than five digits, such as the text message voting system on American Idol that is exclusive to AT&T and relies on a four digit short code for each contestant.⁹

⁹ <http://www.americanidol.com/mobile/>; <http://www.americanidol.com/faq/>

Companies lease short codes from the Common Short Code Administration (“CSCA”).¹⁰ The CSCA is part of the CTIA,¹¹ which is a nonprofit membership organization that represents all sectors of wireless communications and companies in the wireless industry. The CSCA administers the short codes for wireless carriers and oversees the technical and operational aspects of short code use.

To lease a short code, the CSCA allows a company to search for and choose a specific vanity short code that may correspond to a five or six letter word (such as short code 69937, which is “MYXER” on the phone keypad), or companies can choose a random short code. The vanity short codes are more expensive to lease than a randomly-assigned one. Once a company has a short code and it has partnered with an application provider or developed its own application, it must then enter into contracts with wireless providers to recognize the short code so that the wireless providers will route short code text messages to the correct application provider. In the case of non-exclusive short codes, an application provider who obtains a short code wants that short code to work across all wireless providers. A short code is useless if a mobile phone user’s wireless provider does not recognize the short code or send it to the application provider for processing.

Thus, in many cases, application providers enter into one contract with an “aggregator” instead of multiple contracts with various wireless companies. The aggregator typically has connectivity already established with many of the wireless

¹⁰ Common Short Code Administration, *Functional Roles Involved in CSC Administration*, available at <http://www.usshortcodes.com/aboutCSCA.html>.

¹¹ Cellular Telecommunications & Internet Association, *About Us*, available at <http://www.ctia.org/aboutCTIA>.

companies, so that the application provider can use its short code without entering into multiple contracts. Thus, a short code message from a mobile phone user often travels first to the wireless company who then sends the short code to an aggregator who then sends it to the application provider. The application then processes the message and sends the appropriate text message back to the mobile phone user. Because of the growth in the mobile web described above, text messages can include links that mobile phones can use to connect to the Internet and download mobile content.

Some famous examples of mobile marketing programs that used short code messaging include voting on the television show American Idol (text messaging “VOTE” to the short code assigned to the candidate the mobile user wants to win)¹² and Coke’s “My Coke Rewards” promotion (text messaging the alphanumeric code underneath a soda cap to earn points which can be used to obtain rewards).¹³ Beyond commercial mobile campaigns, short codes are becoming a popular method for politicians to reach supporters in political campaigns as well. Even the Obama Presidential Campaign used short codes as part of its announcement of the Vice-Presidential nominee (text messaging “VP” to short code 62262 (*i.e.*, “OBAMA”) to receive a “first to know” text message announcing Obama’s running mate).¹⁴ This is a small fraction of the mobile marketing campaigns and other mobile programs that exist in the marketplace.

¹² <http://www.americanidol.com/mobile/>

¹³ <http://www.mycokerewards.com>

¹⁴ <http://my.barackobama.com/page/s/firsttoknow>

C. Issues Related To Short Codes

Because short codes allow direct contact between a company and a mobile phone user, the industry has established best practices focused on consumer protection and privacy. The Mobile Marketing Association (“MMA”) is a global trade association that focuses on the growth of mobile marketing and its associated technologies. Working with all major wireless providers, the MMA developed best practices for mobile marketing campaigns in order to safeguard consumers from unwanted text messages and other practices that might turn mobile phone users away from mobile marketing campaigns. The MMA publishes “U.S. Consumer Best Practices”¹⁵ and a “Global Code of Conduct”¹⁶ designed to achieve those ends. These industry guidelines are designed to benefit the consumer and are designed to be followed by wireless providers and application providers in developing mobile marketing campaigns.

Besides self-regulation by the wireless industry, the Commission has recognized that text messaging falls within its regulatory authority¹⁷ and that authority has been affirmed by at least one federal circuit court.¹⁸ That federal court relied on the FCC’s rules and regulations which equated text messages with voice calls for purposes of the Telephone Consumer Protection Act (TCPA), 47 U.S.C. § 227. Thus, because text message were calls under the TCPA, per the FCC’s interpretation, text messages cannot

¹⁵ MMA, *U.S. Consumer Best Practices*, available at <http://www.mmaglobal.com/bestpractices.pdf>.

¹⁶ MMA, *Global Code of Conduct*, available at <http://www.mmaglobal.com/codeofconduct.pdf>.

¹⁷ *In re Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991, Report and Order*, 18 FCC Rcd. 14014, 14115 (July 3, 2003).

¹⁸ *Satterfield v. Simon & Schuster, Inc.*, 569 F.3d 946, 951-54 (9th Cir. 2009).

be sent unsolicited to recipients using an automatic telephone dialing system. Just as SMS messages are calls for purposes of the TCPA, they are calls for purposes of the Commission's rules prohibiting call blocking.

The considerable influence of the wireless providers and the ability to block a mobile campaign is also a potential problem for the successful utilization of short codes in mobile campaigns. A Petition filed in December 2007 still presently before the Commission urges the Commission to treat text messages as a Title II common carrier services subject to all Title II provisions including nondiscrimination, accessibility, and the § 208 complaint process.¹⁹ Myxer urges the Commission to grant that Petition. Should the Commission not act on that Petition or in regard to the present Notice of Inquiry, companies like Verizon Wireless will continue to pretend that that the Commission's prohibition on call blocking does not apply to SMS calls and maintain a claim that it has the authority to censor or block any text messages they deem controversial or even competitive. Verizon has been caught blocking text messages at least twice, and in one case recanted after a public outcry, yet in the other has maintained an unassailable right to block text messages.

In September 2007, Verizon Wireless notified NARAL Pro-Choice America that it was rejecting NARAL's request to open Verizon's network for NARAL's pro-choice text messages.²⁰ Although NARAL would only send the text messages to

¹⁹ *Petition of Public Knowledge et al. for Declaratory Ruling Stating that Text Messaging and Short Codes are Title II Services or are Title I Services Subject to Section 202 Nondiscrimination Rules*, WT Docket No. 08-7 (filed Dec. 11, 2007).

²⁰ Adam Liptak, *Verizon Blocks Messages of Abortion Rights Group*, N.Y. Times, Sept. 27, 2007, at A1, 2007 WLNR 18960271, available at <http://www.nytimes.com/2007/09/27/us/27verizon.html>. Westlaw version attached hereto as Exhibit B.

mobile phone users who requested that NARAL send the text messages, Verizon rejected NARAL's request based on an undisclosed internal policy against "controversial or unsavory" text messages. However, Verizon quickly recanted when faced with widespread criticism and, the next day, opened its network to NARAL's text messages.²¹ Even after recanting with regard to NARAL, Verizon maintained its right to choose what messages it transmits, even in cases where consumers were seeking to access lawful content of their choosing.²²

Verizon's self-asserted right to block text messages it deems "controversial" starkly demonstrates the issues of net neutrality that can arise with text messages. Even if a Verizon subscriber wanted to receive the content of the user's choosing, *i.e.* NARAL's text messages, and had expressly requested that NARAL send the text messages, Verizon blocked that avenue of communication based on Verizon's unilateral decision that it contained "controversial" content. Such content-based discrimination unlawfully impinges on the First Amendment rights of consumers and organizations. Verizon's unilateral classification of the content and subsequent blocking could logically lead Verizon to block other content on less controversial subjects than abortion based on Verizon's perceived harm of the content. Given the wireless provider's control over its network, conceivably, a wireless provider could block text messages related to a competitor's mobile marketing campaign.

²¹ Adam Liptak, *Verizon Reverses Itself on Abortion Messages*, N.Y. Times, Sept. 28, 2007, at A20, 2007 WLNR 18998680, available at <http://www.nytimes.com/2007/09/28/business/28verizon.html>. Westlaw version attached hereto as Exhibit C.

²² *Id.*

In fact, Verizon and several other wireless providers did just that when they blocked the text messages of a company called Rebtel Networks in late 2007.²³ Rebtel allowed mobile phone users to text the company an international telephone number and Rebtel would then text back a local number that after being dialed, would then connect the mobile phone user to the international telephone number previously sent by text message. By using the local telephone number, the mobile phone user avoided the wireless provider's much higher rates that would apply by dialing the international number directly. T-Mobile, Alltel, and Verizon all blocked Rebtel's text messaging, cutting off the ability of Rebtel to send the local telephone number. In response to calls that the wireless providers should not block text messages, Verizon unequivocally stated that it can block calls to a competitor's short codes,²⁴ even in the face of the Commission's call blocking rules, which apply equally to SMS calls as they do to other types of calls.

Text message blocking obviously restricts a mobile phone user from obtaining the legal content of the user's choosing. Innovative businesses will face impossible hurdles if a wireless provider can simply cut off a competitor. Expanding net neutrality to include wireless networks and text messaging would prevent a mobile phone user from ever facing these types of situation again.

²³ Bruce Meyerson, *Not on Our Network, You Don't*, BusinessWeek, Dec. 13, 2007, available at http://www.businessweek.com/magazine/content/07_52/b4064034911363.htm. Attached hereto as Exhibit D.

²⁴ *Id.*

III. OVERVIEW OF MYXER

A. Myxer's Role In The Wireless Market

Myxer was founded in 2005 and is based in Deerfield Beach, Florida. Part of the “value chain” of the wireless market, Myxer is both a mobile content retailer and a mobile content distribution platform. Myxer presents a full spectrum of mobile entertainment content, such as ringtones, wallpapers, and mobile games, much of which is free, to virtually every mobile operating system, including iPhone and Android, with the goal of democratizing the tools of production for mobile entertainment – making it possible for everyone – no matter how small they are – to participate in the mobile economy.

Myxer provides online products for all content providers, including artists, record labels, film and television studios, to prepare, promote, and monetize their content in the mobile market. Accordingly, the Myxer platform was designed so that all content-owners could deliver their content to mobile devices quickly and easily. Myxer's platform is especially attractive to smaller content-owners who typically do not have the technical ability or marketing resources to create their own portals or secure placement on the content “decks” of mobile carriers. Thus, Myxer has considerable success attracting independent artists who were previously shut out of the ringtone and wallpaper market because they were not big enough to sell ringtones and wallpapers on their own. Now with Myxer, over 100,000 bands have found a way to reach their fans and the enormous Myxer audience.

Myxer reaches much of its audience through its website at www.myxer.com. Myxer's website, which is accessible both by traditional personal computers as well as from mobile phones, has increasingly been visited by its young

audience more often from a mobile device than from a traditional computer. In the time between the start of 2008 to the second quarter of 2009, Myxer's audience has shifted from one that used the mobile phone only 25% of the time to access its website to one in which fully three-quarters of visits are made from mobile devices.

Myxer's business also depends heavily on the use of short codes and the short code system in order to distribute mobile content. In the terms of the description of short codes above, Myxer is both a company with mobile content to distribute as well as the application provider to distribute that mobile content. Myxer allows a mobile phone user to visit the Myxer website and browse a wide selection of ringtones and wallpapers, among other mobile content. Once the mobile phone user chooses a ringtone, for example, they can choose an option from the website to send the ringtone to their phone at which point their phone will receive a text message that allows the user to begin downloading the ringtone. Alternatively, Myxer allows users to download or purchase a content provider's products directly from the user's mobile phone. Every product in the Myxer catalog is assigned a unique ID number, which makes it available for download or purchase directly from any compatible mobile phone. Thus, a musician's fan simply send a text message to the Myxer short code (69937, *i.e.*, "MYXER") that contains the product ID number of the musician's ringtone, and the item will be delivered to the user's mobile phone via a text message that allows the user to begin downloading the ringtone.

Additionally, Myxer works closely with advertisers to deliver highly efficient interactive advertising campaigns that leverage both Myxer's audience and technology to deliver integrated campaigns spanning an audience of millions across the web, mobile web, and SMS calls. These products span multiple medias including web,

mobile web, and SMS text messaging, thus providing a vast array of unique campaign opportunities. Advertisers can brand the Myxer website and their own website and utilize the Myxer technology to promote text-to-win contests, text-to-vote, mobile coupons, and text message alerts.

Unlike some mobile content providers, Myxer does not charge a subscription fee for downloading mobile content, and most of the mobile content offered by Myxer is free to download. Myxer's free content is supported by advertising revenue. If the mobile content does have a cost associated to download, the mobile user is charged on their mobile phone bill by their wireless provider. Myxer must pay the wireless provider a portion of the revenue generated when a user purchases mobile content that is charged on user's mobile phone bill.

Because much of the content Myxer offers is free, Myxer.com has become one of the most popular destinations for entertainment content on the mobile Internet with a consumer audience of approximately 26 million total users, over 6 million of which are active each month. Myxer delivers 60 million downloads and 18 million text messages monthly, and serves hundreds of millions of page views across the web and mobile web. According to Hitwise, as of May 2009, Myxer had among the highest market share of U.S. mobile web page visits.

Myxer's business has been built on consumer trust and the ability to offer free mobile content without hidden subscription fees or other charges. Thus, Myxer complies with all best practices identified by the CSCA and CTIA for mobile marketing

campaigns.²⁵ Myxer communicates all pricing information to the mobile user and offers clear options for help and to opt-out of any service. Further, Myxer is in compliance with all applicable laws and regulations. For example, Myxer is in compliance with the Digital Millennium Copyright Act of 1998 (the “DMCA”). The Company is a strong proponent of protecting the rights of copyright holders and strictly follows the DMCA. The Company’s PROTECT program even makes it possible for copyright holders to remove items from the Myxer catalog via an expedited DMCA “takedown” without any human intervention.

Myxer has created a thriving business based on technological innovations in the wireless marketplace that allow it to reach a large audience of mobile phone users. As a content provider and distribution platform, Myxer’s success, and the success of businesses like Myxer, requires that wireless networks are open and accessible so that mobile phone users can send Myxer’s content to their phones through the mobile Internet or short code text messages.

B. Myxer Faces Challenges Caused By A Closed Wireless System

Despite Myxer’s compliance with industry codes of conduct, Myxer faces significant challenges without net neutrality principles applied explicitly to wireless networks and text messages. When every part of the short code system is working properly, Myxer is able to send mobile content to any mobile phone user that requests a download. A mobile phone user with any wireless provider can send a text message to Myxer’s short code and in return Myxer can send them a text message back with download instructions. As described above, the mobile phone user’s text message to

²⁵ CSCA, Best Practices, *available at* http://www.usshortcodes.com/csc_best_practices.html.

Myxer's short code goes first to the wireless provider who sends it to an aggregator who then sends it to Myxer. When everything works correctly, Myxer's innovative mobile marketing campaigns can reach a vast audience and the audience can reach Myxer.

Unfortunately, Myxer has faced service disruptions because the short code system does not always work as it should. Mobile phone users have had their SMS calls to Myxer blocked when they have attempted to obtain Myxer's mobile content through Myxer's short code. This blocking is caused when either of the parties in the chain between Myxer and the mobile phone user, the wireless provider and the aggregator, have refused to transmit the text message to Myxer. In other words, either the wireless provider or the aggregator has blocked Myxer's text messages. When Myxer has investigated these blocking episodes, both the wireless provider and the aggregator have claimed not to be blocking any short code text messages or have pointed to the other party as responsible for blocking. Alternatively, the aggregator will admit to blocking text messages to Myxer, but does not face the kind of scrutiny the wireless provider might face if they were found to be blocking text messages.

Various inconsistent justifications have been given for blocking Myxer's short codes, including claims of violations of content standards and "potential copyright infringement," but doesn't provide any greater detail and never have. In essence, the wireless provider has appointed itself an arbitrary administrator of the nation's copyright laws. And, the aggregator is ultimately beholden to the wireless providers to which it is connected, rather than to consumers or the application providers who must rely on the aggregator to facilitate short code text message exchange. Thus, application providers

like Myxer are at the mercy of wireless providers and aggregators who can at either step block the text messages intended for the application providers.

More specifically, Myxer has experienced situations where AT&T, the second largest wireless provider in the United States, either inadvertently or through subtle pressure, convinced Myxer's aggregator to block Myxer's text messages. In the past, AT&T has apparently expressed some concern to aggregators about Myxer's undefined and unsubstantiated "potential copyright infringement" without further explanation. Although AT&T may not have explicitly directed the aggregator block Myxer, the aggregator is ultimately dependant on the wireless carrier for its business, and, thus, may act on the perceived or implicit pressures of the wireless provider. The upshot is that this type of tactic enables AT&T to eliminate, or at least materially disadvantage, a competitor by merely pointing to unverified accusations, and it gets the result it seeks without direct responsibility.

Ironically, AT&T recently has claimed that Google is unlawfully blocking in violation of the Commission's rules and net neutrality principles²⁶ -- the same practice AT&T maintains that it may, at its sole discretion, employ against Myxer and others. Just as Google should not be able to block calls from AT&T's consumers or made to certain telephone numbers, AT&T should not be able to block SMS calls from its consumers to Myxer. As noted, the Commission has found that SMS messages are calls

²⁶ See AT&T *Ex parte* in *Google Voice; Establishing Just and Reasonable Rates for Local Exchange Carriers*, WC Docket No. 07-135; *Broadband Industry Practices*, 07-52 (filed Sept. 25, 2009).

under the Act, and this determination has been affirmed.²⁷ AT&T should follow the Commission's rules and acknowledge that it cannot block SMS calls, just as AT&T wants Google to stop blocking calls from AT&T's subscribers.

Furthermore, Myxer has also faced issues with Verizon Wireless, the nation's largest wireless provider, whereby Verizon blocked access to Myxer's short code messages. Millions of Verizon customers lost access to Myxer's content. And, obviously losing access to the millions of customers of the nation's largest wireless carrier had a dramatic impact on Myxer's business. Verizon eventually agreed to stop blocking Myxer's short code messages, so long as Myxer severely limited the content that was available to Verizon customers. Verizon effectively forced Myxer to reduce its catalogue of free items from approximately 400,000 pieces of content to approximately 25,000 pieces of content. The limitations were based on arbitrary censorship rules that were even harsher than what is allowed on network television. Even since Verizon stopped blocking SMS calls to the Myxer short code, Myxer has not been able to make up its lost business. Prior to the content restrictions forced on Myxer by Verizon Wireless, Myxer typically had approximately 40,000 new users per day. Since Verizon Wireless' content censorship took effect, the number of new users per day has dropped to about 23,000. By restricting the free flow of content, Verizon was able to have a significant negative impact to a business competitor and also is restricting users from having access to products and services of their choice.

²⁷ *In re Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991, Report and Order*, 18 FCC Rcd. 14014, 14115 (July 3, 2003); *Satterfield v. Simon & Schuster, Inc.*, 569 F.3d 946, 951-54 (9th Cir. 2009).

Text message blocking and censorship are serious threats to the wireless market and to innovation by companies like Myxer. Wireless providers, like Verizon, incorrectly and unlawfully assert a right to censor lawful content sought by consumers and to block SMS calls at will.²⁸ By blocking Myxer's short code text messages and restricting the consumer's unfettered access to the content of its choosing, a wireless provider could conceivably block access to a competitor's product in favor of their own. Indeed, the wireless providers generally have their own mobile content marketplaces that compete with Myxer's website for ringtones, wallpapers, and applications.²⁹ Consumers face reduced choice, because the wireless providers typically do not offer as much free content as Myxer offers or offer content at higher prices than Myxer. Additionally, the wireless providers stand to benefit financially from direct sales of content because they don't share any revenue with third-party content providers like Myxer.

If a wireless provider blocks Myxer's short code text messages, or has the aggregator block Myxer's messages, the wireless provider has eliminated a competitor's opportunity to reach the wireless provider's subscribers, and has foreclosed consumers from accessing content of their choosing. This is especially troublesome where Myxer may offer free content to mobile phone users like ringtones that the wireless providers do not offer. This kind of anticompetitive behavior stifles innovation in the wireless market and removes a free option of the consumer to obtain mobile content.

²⁸ Exhibit C, Adam Liptak, *Verizon Reverses Itself on Abortion Messages*, N.Y. Times, Sept. 28, 2007, at A20, 2007 WLNR 18998680, *available at* <http://www.nytimes.com/2007/09/28/business/28verizon.html>.

²⁹ Verizon Media Store (<http://mediastore.verizonwireless.com/onlineContentStore/index.html>); AT&T Ringtones & More (http://www.wireless.att.com/cell-phone-service/ringtones_media/index.jsp).

Finally, content providers like Myxer are also beholden to the wireless providers for billing and must often share revenue at the wireless provider's demand. Wireless providers enforce an "all or nothing" billing rule on companies like Myxer. In other words, if Myxer elects to use the wireless providers' billing system to bill Myxer users for the purchase of premium entertainment content, the wireless providers require that 100% of Myxer's billings to its customers be transacted through the wireless providers' billing system and Myxer is prohibited from using any other method to bill its customers (*i.e.*, internet credit card billing). These practices also restrict a consumer's ability to buy mobile content online through a credit card purchase and then send that content to their mobile phone. Instead, consumers must be billed for the mobile content on the wireless provider's bill and are denied any choice in the matter. Under this all or nothing regime, if the billing is through the wireless provider's bill, the wireless provider typically charges a significant tariff of up to 30-40% or even higher on all mobile internet commerce, even though the cost of putting a line item on a bill does not vary with the size of the purchase. If the billing were over the Internet, the wireless provider would not share in the sale of the content and this substantial savings could be passed along to the consumer.

By way of example, when a mobile phone user purchases a song from iTunes, they pay \$.99 directly to iTunes over the internet, even if that song is eventually sent to the user's iPhone on the AT&T network. However, if a mobile phone user purchases a \$.99 ringtone from Myxer, the wireless provider would get 30-40% of the \$.99 just for putting the \$.99 fee on the mobile phone user's wireless bill. This is just another example of the power that the wireless providers have based on market share. By

charging a significant tariff for all mobile internet commerce billed through the wireless operators billing system, wireless providers have found a way to profit even where a competitor makes the sale. This power should shift to consumers. The consumers ultimately pay the bills, and they should be able to choose whether they receive charges on their wireless bill or by some other means.

The FCC recently announced its intention to expand the principle of net neutrality to all platforms that access the Internet, including wireless networks.³⁰ Myxer applauds this effort because open wireless networks are essential to consumers' ability to reach Myxer's mobile content. As the many examples above demonstrate, Myxer's success as a business as well as its ability to offer mobile content to the millions of wireless subscribers is dependent on the equal and fair enforcement of the Commission's call blocking prohibitions and net neutrality principles.

Myxer's short code should be as open to any wireless subscriber as Myxer's webpage is to any Internet user. Myxer should not be hampered by the wireless provider's ability to influence aggregators to block short codes based on eliminating a competitive product. Verizon could hypothetically no more block Myxer's webpage over its FIOS Internet service, than it should be allowed to block Myxer's short code text messages over its wireless service. Mobile phone users should not be prevented from accessing mobile content over the mobile Internet through text message blocking. Text messages are an increasingly common means to access the Internet and should be unrestricted. Consumers benefit from open markets and open networks and the FCC

³⁰ *FCC Chairman Genachowski Outlines Actions to Preserve the Free and Open Internet*, Sept. 21, 2009, available at http://hraunfoss.fcc.gov/edocs_public/attachmatch/DOC-293567A1.pdf.

should work towards the goal of opening wireless networks and text messages as much as possible.

IV. CONCLUSION

For all these reasons, the Commission should encourage wireless innovation through open access to wireless networks. Wireless innovation and consumer choice will be severely stunted if wireless networks are closed and text messages can be blocked.

Dated: September 30, 2009

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CERTIFICATE OF SERVICE

I, Michele Depasse, hereby certify that on this 30th day of September, 2009, the foregoing Comments of Myxer Inc. were served on the following persons via ECFS, First Class Mail *, or electronic mail **:

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EXHIBIT A



Text and Multimedia Messaging: Emerging Issues for Congress

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March 23, 2009

Congressional Research Service

7-5700

www.crs.gov

RL34632

CRS Report for Congress

Prepared for Members and Committees of Congress

Summary

The first text messages were sent during 1992 and 1993, although commercially, text messaging was not widely offered or used until 2000. Even then, messages could only be sent between users subscribed to the same wireless carrier, e.g., Sprint customers could only exchange messages with other Sprint customers. In November 2001, however, wireless service providers began to connect their networks for text messaging, allowing subscribers on different networks to exchange text messages. Since then, the number of text messages in the United States has grown to over 48 billion messages every month. Additionally, text messages are no longer only sent as “point-to-point” communications between two mobile device users. More specifically, messages are also commonly sent from Web-based applications within a Web browser (e.g., from an Internet e-mail address) and from instant messaging clients like AIM or MSN.

For Congressional policymakers, two major categories of issues have arisen: (1) “same problem, different platform” and (2) issues stemming from the difficulty in applying existing technical definitions to a new service, such as whether a text message is sent “phone-to-phone” or using the phone’s associated email address. An example of the first category would be consumer fraud and children’s accessing inappropriate content, which have existed previously in the “wired world,” but have now found their way to the “wireless world.” An example of the second category would be that spam sent between two phones or from one phone to many phones does not fall under the definition of spam in the CAN-SPAM Act of 2003 (Controlling the Assault of Non-Solicited Pornography and Marketing Act, P.L. 108-187); however, if that same message were to be sent from a phone or computer using the phone’s associated e-mail address, it would.

The increasing use of text and multimedia messaging has raised several policy issues: applicability of CAN-SPAM Act to unwanted wireless messages; refusal of some carriers to allow users to disable text messaging; carrier blocking of Common Short Code messages; deceptive and misleading Common Short Code programs; protecting children from inappropriate content on wireless devices; mobile cyberbullying; and balancing user privacy with “Sunshine,” Open Government, and Freedom of Information Laws.

Contents

Introduction	1
Definitions	2
Short Message Service	2
Enhanced and Multimedia Message Service	3
E-mail-to-SMS Messaging	3
Common Short Codes (CSCs)	3
Issues for Congress	4
Applicability of CAN-SPAM Act to Unwanted Wireless Messages	5
Inability of Consumers to Disable Text Messaging	5
Carrier Blocking of Common Short Code Messages	5
Deceptive and Misleading Common Short Code Programs	6
Protecting Children from Inappropriate Content on Wireless Devices	7
Mobile Cyberbullying	7
Disclosure of Text Messages Under Freedom of Information Laws and the Stored Communications Act	8
Using SMS to Support Law Enforcement and Emergency Response	10
Congressional and Industry Response to SMS-Related Issues	11

Figures

Figure 1. Path of Inter-carrier SMS Messages	2
Figure 2. Path of Common Short Code Messages	4

Tables

Table 1. Text Messaging Sent per Month in the United States	1
Table 2. Actual and Projected Total U.S. Text Messaging Users	1

Appendixes

Appendix. Text Blocking with Selected Major Carriers—Information for Consumers	13
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Contacts

Author Contact Information	14
----------------------------------	----

Introduction

The first text messages were sent during 1992 and 1993, although commercially, text messaging was not widely offered or used until 2000. Even then, messages could only be sent between users subscribed to the same wireless carrier, e.g., Sprint customers could only exchange messages with other Sprint customers. In November 2001, however, wireless service providers began to connect their networks for text messaging, allowing subscribers on different networks to exchange text messages. Since then, the number of text messages in the United States has grown to over 48 billion messages every month. Additionally, text messages are no longer only sent as “point-to-point” communications between two mobile device users. More specifically, messages are also commonly sent from Web-based applications within a Web browser and from instant messaging clients like AIM or MSN. **Table 1** tracks the historic growth of monthly text messaging between 2001 and 2007 from about 33 million to over 48 billion messages; **Table 2** tracks the historic and projected growth in the number of mobile customers using text messaging between 2003 and 2010 from about 32 million users to 100 million.

Table 1. Text Messaging Sent per Month in the United States

Number of Text Messages	
December 2007	48,100,000,000
June 2007	28,800,000,000
December 2006	18,660,000,000
June 2006	12,040,000,000
June 2005	7,250,000,000
June 2004	2,860,000,000
June 2003	1,220,000,000
June 2002	930,000,000
June 2001	33,500,000

Source: Adapted from CellSigns “Mobile Statistics,” available online at <http://www.cellsigns.com/industry.shtml> and CTIA “Wireless Quick Facts,” available online at http://www.ctia.org/media/industry_info/index.cfm/AID/10323.

Table 2. Actual and Projected Total U.S. Text Messaging Users

Number of Text Messaging Users	
2010	100,000,000
2009	96,200,000
2008	92,000,000
2007	85,300,000
2006	75,300,000
2005	62,900,000
2004	49,700,000
2003	32,000,000

Source: Adapted from CellSigns “Mobile Statistics,” available online at <http://www.cellsigns.com/industry.shtml>.

Definitions

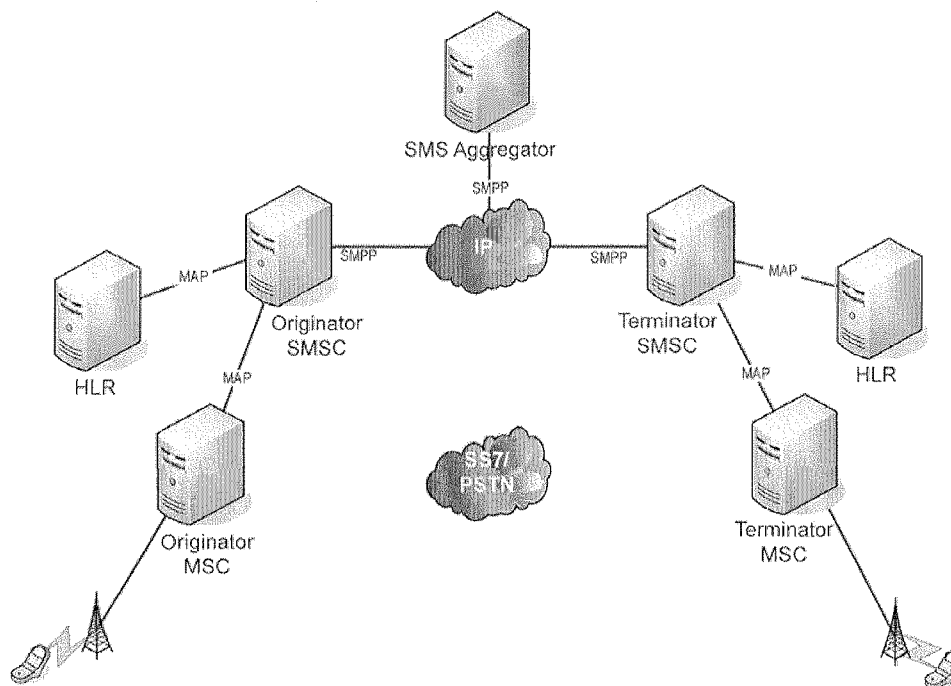
Short Message Service

Short Message Service (SMS) is a method of communication that sends text between cell phones, or from a computer or handheld device to a cell phone. The “short” part refers to the maximum size of the text messages: 160 characters.¹ The term “SMS” is generally used interchangeably with the term “text message.”

Even when not being used for a voice call, a mobile phone is constantly sending and receiving information. It is communicating to its cell phone tower over a control channel. The reason for this communication is so that the cell phone system knows which cell a phone is in, and so that the phone can change cells as the user moves around. Every so often, a phone and a tower will exchange a packet of data that lets both “know” that everything is working properly.

The control channel also provides the pathway for SMS messages. When someone sends an SMS message, the message flows through the SMS Center (SMSC), then to the cell tower, and the tower then sends the message to the recipient’s phone as a packet of data on the control channel. **Figure 1** illustrates how a SMS message is processed.

Figure 1. Path of Inter-carrier SMS Messages



Source: Used with permission from Motorola. Definitions: The “Internet Protocol (IP) cloud” represents an Internet Protocol network used to carry data traffic; HLR = Home Location Register (the central database that

¹ For some alphabets, such as Chinese, the maximum SMS size is 70 characters.

contains details of each mobile phone subscriber); MAP = Mobile Application Part signaling protocol; MSC = Mobile Switching Center; the “Public Switched Telephone Network (PSTN) cloud” is included to demonstrate that SMS messages are not carried over it; SMS Aggregator = an intermediary between mobile service providers providing SMS service; SMSC = SMS Center; SMPP = Short Message Peer-to-Peer Protocol.

Enhanced and Multimedia Message Service

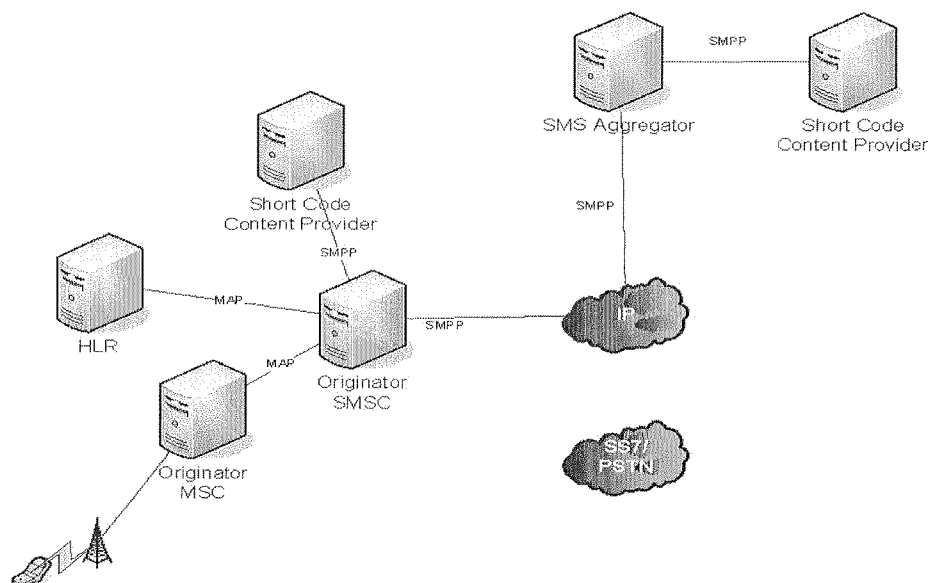
While SMS only allows plain text to be sent, two alternative messaging services allow for more elaborate types of messages. With Enhanced Messaging Service (EMS), formatted text, sound effects, small pictures, and icons can be sent. MMS (Multimedia Messaging Service) allows animations, audio, and video files in addition to text to be sent

E-mail-to-SMS Messaging

As noted above, SMS messages may be sent between a computer and a mobile phone. However, these messages are sent using the e-mail address associated with the mobile device, such as 2025551212@carrier.com. For that reason, these messages are classified as e-mail and therefore are subject to different and more stringent regulation under the CAN-SPAM Act.

Common Short Codes (CSCs)

Introduced in the U.S. market in October 2003, Common Short Codes (CSCs) are short numeric codes of five or six digits, compatible across carriers, to which text messages can be sent from a mobile phone. Wireless subscribers send text messages to short codes to access a wide variety of mobile content, for example, to vote for contestants on American Idol. Many entities use CSCs to communicate with interested parties: television stations; individual television shows; radio stations; instant messaging services; political, advocacy, and other organizations; magazines, and sports teams—among others. Users send a message to the CSC to subscribe to alerts or other messages. Sometimes these messages are delivered for free by the originator, sometimes there is a fee. **Figure 2** illustrates how a CSC message is processed.

Figure 2. Path of Common Short Code Messages

Source: Used with permission from Motorola. See **Figure 1** for acronym definitions.

“Vanity” CSCs are also available (for a higher price)—these CSCs use letters on a mobile device keypad to spell out words that are easy to remember and are chosen to reflect the service the short code is being used to access.² Furthermore, although CSCs can be “compatible” across all carriers, some CSCs are established as business partnerships between a specific carrier and another entity. For example, American Idol has an exclusive partnership with AT&T Wireless.³

Issues for Congress

For Congressional policymakers, the major issues that have arisen stem from what could be called “same problem, different platform.” For example, issues such as consumer fraud and children’s accessing inappropriate content, which have existed previously in the “wired world,” have now found their way to the “wireless world.”

Other issues stem from the difficulty in applying technical definitions to a given service, such as whether a text message is sent “phone-to-phone” or using the phone’s associated e-mail address. For example, spam sent between two phones or from one phone to many phones does not fall under the definition of spam in the CAN-SPAM Act of 2003 (Controlling the Assault of Non-

² See <https://www.usshortcodes.com/csc/search/publicsearchCSC.do?method=showVanity&group=all> for examples of such codes.

³ See <http://www.americanidol.com/mobile/> for specific instructions.

Solicited Pornography and Marketing Act, P.L. 108-187); but if that same message is sent from a phone or computer using the phone's associated e-mail address, it does.

Applicability of CAN-SPAM Act to Unwanted Wireless Messages

The CAN-SPAM Act was and is intended to curb the amount of spam that consumers receive in their e-mail accounts. At the time the act was being considered in 2003, text messaging was in its infancy as a service. As discussed above, SMS messaging is not the same as messaging that uses a mobile phone's associated e-mail address (i.e., 2025551212@carrier.com). At this time, only the latter type of message is covered by CAN-SPAM; messages that are sent "phone-to-phone" through the SMSC are not.

There is no evident reason for messages that appear the same to a user and have the same effect on a user (generally, annoyance) to be treated differently under CAN-SPAM. Resolving this discrepancy in the treatment of these two types of messages would require a change to the statute.

Inability of Consumers to Disable Text Messaging

Some mobile service customers have expressed frustration to their Congressional representatives about unwanted text messages and the inability to selectively block or completely disable text messaging on their phones. While carriers generally offer a range of text messaging packages, for example, 500 messages for \$10, some customers do not use text messaging and, therefore, pay a small fee every time they receive a message. A number of user discussion sites contain posts from users who are frustrated with the extra charges they incur from unwanted messages.⁴ In December 2007, a class-action lawsuit was filed against T-Mobile in this matter.⁵

Most carriers offer some form of text blocking to their customers. A June 12, 2008, article by David Pogue in the New York Times⁶ outlined the various options being offered by different carriers. The **Appendix** contains information from that article that may be helpful to consumers.

Given that carriers are beginning to offer various forms of text blocking to their customers, it may be advantageous to consumers to wait to see what options the different carriers develop. In that way, competition is given a chance to succeed in this area and carriers are offered the opportunity to assess what their competitors are doing and perhaps improve their own services. Eventually, however, Congress may wish to investigate whether customers are being offered the best possible options to assure that they are not receiving unwanted text messages.

Carrier Blocking of Common Short Code Messages

In September 2007, Verizon notified NARAL Pro-Choice America that it would not participate in its CSC program. NARAL does not charge for its messages and users may opt-in or opt-out as

⁴ See, for example, Mobicell Forum at <http://forums.mobiledia.com/topic35359-0-asc-10.html>.

⁵ RCR Wireless News, "Class Action Nails T-Mobile USA Over Texting Services," January 30, 2008, available online at <http://www.rcrnews.com/apps/pbcs.dll/article?AID=/20080130/FREE/927035123/1005/rss01>.

⁶ New York Times, "How to Block Cellphone Spam," by David Pogue, June 12, 2008, available online at <http://www.nytimes.com/2008/06/12/technology/personaltech/12pogue-email.html>.

desired, but Verizon stated that it does not accept programs from any group “that seeks to promote an agenda or distribute content that, in its discretion, may be seen as controversial or unsavory to any of [its] users.”⁷

This decision was immediately criticized by free-speech advocates, although communications scholars pointed out that the company most likely, from a legal standpoint, did have the right to refuse to participate in the program.⁸ Since text messages are not carried over the traditional telephone network, such messages are not protected under common carrier regulation. The next day, Verizon changed its decision and is now participating in NARAL’s CSC program, saying in a statement that the decision had been “an incorrect interpretation of a dusty internal policy” that “was designed to ward against communications such as anonymous hate messaging and adult materials sent to children.” The policy had been developed “before text messaging protections such as spam filters adequately protected customers from unwanted messages.”⁹

This issue highlights the difficulty in applying the current regulatory structure to new services. While mobile providers appear to have the legal right to determine what information is available through their CSC programs, Congress may wish to consider whether and how political and other speech might be better protected in those programs.

Deceptive and Misleading Common Short Code Programs

Many third-party content providers use the CSC program and bill the usage through the mobile service provider. For example, content providers can allow mobile device users to download content (e.g., ringtones) or participate in SMS-based “chat.” While most of these content providers are legitimate businesses, others use deceptive tactics to gain customers and run up unexpected charges.¹⁰

For example, as reported by CBS News in February 2008, some customers have subscribed to monthly services without reading the “fine print” and find that the charge is often difficult to remove because it is an independent third party rather than the customer’s mobile service provider.¹¹

The Mobile Marketing Association has developed “Consumer Best Practices Guidelines”¹² that it expects its members to follow. This code includes limiting subscription periods to one month, after which consumers must re-subscribe, and providing alerts to customers when their chat-related charges reach \$25 increments. Although the best practices have not eliminated all misleading programs, over time the industry may bring its members into compliance. More

⁷ New York Times, “Verizon Blocks Messages of Abortion Rights Group,” by Adam Liptak, September 27, 2007, available online at <http://www.nytimes.com/2007/09/27/us/27verizon.html>.

⁸ New York Times, “Verizon Blocks Messages of Abortion Rights Group,” by Adam Liptak, September 27, 2007, available online at <http://www.nytimes.com/2007/09/27/us/27verizon.html>.

⁹ New York Times, “Verizon Reverses Itself on Abortion Messages,” by Adam Liptak, September 28, 2007, available online at <http://www.nytimes.com/2007/09/28/business/28verizon.html>.

¹⁰ See Class Action Connect online at http://www.classactionconnect.com/cell_phone_issues/category/complaints-in-the-news/ for examples of these types of complaints.

¹¹ CBS News, “Ringin’ Up Big Charges For ‘Free’ Tones,” February 22, 2008, available online at <http://www.cbsnews.com/stories/2008/02/22/eveningnews/main3867197.shtml>.

¹² This document is available online at <http://www.mmaglobal.com/bestpractices.pdf>.

clarity on industry efforts might allow policymakers an opportunity to assess the efficacy of those efforts.

Protecting Children from Inappropriate Content on Wireless Devices

As more mobile devices become equipped to access the World Wide Web and additional content services are made available via CSCs, the risk of children downloading inappropriate content will likely increase. While carriers may follow a set of voluntary guidelines¹³ to promote wireless safety for children, there is no way to guarantee that children will not be able to access inappropriate content by circumventing carrier-implemented safeguards.

The following types of material can be downloaded on many wireless devices, and may include content inappropriate for children.

- Images, such as background “wallpaper” for the phone screen.
- Games, including some games that are also available for gaming systems.
- Music and songs, including ring tones, ringback tones, and downloads of full songs.
- Video, including certain television shows, movies, and music videos, as well as video programming specially made for, and only available on, wireless devices.¹⁴

The wireless industry is working to ensure that children do not access inappropriate information over their wireless devices, but there is no definitive research on the success of these efforts. Whether current efforts to protect children from inappropriate content over wireless devices may be an issue of interest to policymakers.

Mobile Cyberbullying

“Cyberbullying,” harassing communications sent, for example, via e-mail or text messages or through social networking sites such as Facebook or MySpace, is a growing problem. The issue made national headlines in November 2007 after the suicide of Megan Meier, a 13-year-old

¹³ CTIA—The Wireless Association® has voluntary guidelines for wireless carriers to use in classifying content that they provide directly over wireless handsets. These voluntary guidelines apply only to content that you purchase from your wireless carrier, either on a one-time use or download basis, or as part of a package with a monthly fee such as ring tones, wallpaper, games, music, video clips, or TV shows. Content that is generated or owned by a wireless user, such as text messages, instant messages, e-mail (through chat rooms, message boards, etc.) and picture mail is not included in the wireless carrier’s content classification system. Also, content that is accessed by surfing the Internet on a wireless handset is not currently included in the classification system. The guidelines urge carriers to provide separate Web filtering software for Web browsing services. Wireless carriers choosing to follow these voluntary guidelines agree to use at least two content ratings: (1) Generally Accessible or available to consumers of all ages; and (2) Restricted or accessible only to those age 18 and older or to those younger than 18 years old, when specifically authorized by a parent or guardian. The Restricted ratings system generally is based on or uses criteria under existing ratings systems for movies, television, music, and games. CTIA Guidelines are available online at http://www.ctia.org/advocacy/policy_topics/topic.cfm/TID/36.

¹⁴ FCC Consumer Fact Sheet, “Protecting Children from Adult Content on Wireless Devices,” available online at <http://www.fcc.gov/cgb/consumerfacts/protectingchildren.html>.

Missouri girl. In that case, the mother of a former friend of Megan's set up a fake MySpace page, pretending to be a boy who had just moved to the area and was home-schooled. Within a few weeks of becoming "friends" with "Josh," on October 15, 2006, the tone of his messages changed drastically, with "Josh" saying he no longer wanted to be friends with Megan, because "he" had heard that she had been mean to some of her friends. On October 16, 2006, Megan hanged herself in her closet.

Although, as in the case described above, much cyberbullying takes place in the "wired" world, more recently, these sorts of messages are being sent from and to mobile devices. Since many mobile devices are capable of performing the same tasks as computers, these messages are now being sent via mobile instant messaging, the mobile websites of social networking sites, and text messaging.

The subsequent public outcry over the Megan Meier case led to four bills being introduced in the 110th Congress, three by Representative Linda Sanchez and one by Senator John Kerry; each contained language that would have included the use of wireless devices in the definition of cyberbullying.

- H.R. 3577 was introduced on September 17, 2007, and referred to the House Committee on Energy and Commerce Subcommittee on Telecommunications and the Internet; no further action was taken.
- H.R. 4134 was introduced on November 9, 2007; it was passed by the House on November 13, 2007, and referred to the Senate Committee on the Judiciary on November 14, 2007.
- H.R. 6120 was introduced on May 21, 2007, and referred to the House Committee on the Judiciary; no further action was taken.
- S. 3016 was introduced on May 14, 2007, and referred to the Senate Committee on the Judiciary; no further action was taken.

The bills were substantially similar. All would have defined cyberbullying to include "verbal, visual, or written psychological bullying or harassment by an individual or group, using an electronic device or devices including e-mail, instant messaging, text messages, blogs, telephones, pagers, and websites, to support deliberate, repeated, and hostile behavior that is intended to harm others." H.R. 3577, H.R. 4134, and S. 3016 would have authorized \$5,000,000 for educational grants to carry out Internet crime prevention education programs from 2008 through 2012; H.R. 6120 would have authorized \$10,000,000 for the time period 2009 through 2013.

Disclosure of Text Messages Under Freedom of Information Laws and the Stored Communications Act¹⁵

Text messages are routinely used to conduct government business. As a result employers, litigants, newspapers, and public interest groups are increasingly seeking access to the contents of such communications in order to shed light on the workings of government. One of the arguments against disclosure of text messages emerging from public officials is that certain delivery

¹⁵ Gina Marie Stevens, Legislative Attorney in the CRS American Law Division, contributed to this section.

platforms or technological devices should, by their very nature, be private because the official owns them, or keeps them in her pocket. Because text messaging represents a relatively new form of electronic communications, state and federal courts are considering requests for access to and disclosure of text messages pursuant to freedom of information and privacy laws.

Courts have begun exploring ways to apply open government laws to text messages. In Texas, a state judge ordered the City of Dallas to turn over e-mails and text messages sent by city officials from personal accounts and personal hand-held devices to conduct city business, and held that the e-mails and messages were subject to disclosure under the Texas Public Information Act.¹⁶ Newspapers in Detroit, Michigan, filed a Freedom of Information Act (FOIA) lawsuit against the city seeking disclosure of text messages sent by Detroit elected officials on city-issued pagers that relate to the city's \$8.4 million settlement of two whistle-blower lawsuits brought by former Detroit police officers.¹⁷ The city has argued that disclosure of the text messages would violate the federal Stored Communications Act. A public records directive issued by the city states that all electronic communications sent on city equipment "is not considered to be personal or private."¹⁸ Although the newspapers obtained the text messages through an anonymous source, they continue to press for the release of additional information under public records law.¹⁹ A court ruled part of the information the newspapers wanted was public, the Free Press published text messages related to the cover-up and the Mayor and Chief of Staff were charged with eight felonies.²⁰ The newspapers are continuing to pursue additional information using the state FOIA.

New York legislators worked to revise the state's open records law to specifically add text messages to the list of records covered.²¹ A new Freedom of Information Law became effective in New York on August 7, 2008, and includes provisions which reflect a recognition of advances in information technology, but does not include a provision on text messaging.²²

Subject to certain exceptions, the Stored Communications Act (SCA), which is part of the Electronic Communications Privacy Act, bars "a person or entity providing an electronic communications service to the public" from knowingly divulging to any person or entity the contents of a communication while in electronic storage by that service." The SCA distinguishes between two types of providers: "remote computing services" and "electronic communications services."

¹⁶ Jennifer LaFleur, *Dallas: City Must Provide Messages From Officials' Personal Accounts*, Dallas Morning News, October 30, 2007, available at http://www.dallasnews.com/sharedcontent/dws/news/localnews/stories/DN-emails_30met.ART0.State.Edition1.421befa.html.

¹⁷ *Detroit Free Press, Inc., et al. v. City of Detroit*, No. 08-100214 CZ, Wayne County Circuit Court, MI, at <http://info.detnews.com/2008/0307motiontocompel.pdf>.

¹⁸ On June 26, 2000, Mayor Kilpatrick signed a "Directive for the Use of the City of Detroit's Electronic Communications System."

¹⁹ A "public record" under the Michigan Freedom of Information Act is a writing that is: (1) prepared; (2) owned; (3) used; (4) in the possession of, or (5) retained by a public body in the performance of an official function..... MCL 15.232(e).

²⁰ For an excellent chronology of developments, see Reporters Committee for Freedom of the Press, at <http://www.rcfp.org/newsitems/index.php?key=121&op=keyword>.

²¹ "Battle Over Public Information Expands," by Ledyard King, Federal Times, March 24, 2008, p. 14.

²² N.Y. Pub. Off. Law § 84 *et seq.* For a summary of the amendments to the Freedom of Information Law, see <http://www.dos.state.ny.us/coog/foilnews2.html>.

Courts have been examining whether the disclosure of text messages sent by employees on employer-issued pagers violates the privacy rights of employees, and whether such disclosure is barred by the Stored Communications Act.²³ The Ninth Circuit Court of Appeals recently held that the city employer violated the constitutional rights of an employee when the employer reviewed text messages sent and received by the employee on his employer-provided pager. The court of appeals also held that the text-messaging service provider violated the federal Stored Communications Act by giving the city transcripts of the text messages. In *Quon v. Arch Wireless*,²⁴ the Ninth Circuit held that a city's text message provider was an electronic communications service for purposes of the act because it enabled city employees to send and receive wire communications. In *Quon*, city employees sued their employer after they were fired for using their employer-provided mobile devices for personal communications.

Using SMS to Support Law Enforcement and Emergency Response

In April 2008, the FCC adopted rules for the Commercial Mobile Alert System (CMAS), which will deliver emergency text messages to the public during emergencies and natural disasters,²⁵ and recommended that the Federal Emergency Management Agency (FEMA) be the program's aggregator. The program was mandated by the Warning, Alert and Response Network Act that was signed into law in 2006.²⁶ Under this law, the FCC was required to develop plans for a commercial mobile-alert system through which wireless carriers would voluntarily transmit text messages sent out by the government. The FCC has divided the types of messages the government will send out to mobile-phone users into three broad categories:²⁷

- Presidential Alerts deal with national emergencies and will take precedence over any other impending alerts
- Imminent Threat Alerts deal with emergencies that may pose an imminent risk to people's lives or well-being.
- Child Abduction Emergency/AMBER alerts will be related to missing or abducted children.

In addition, the FCC says that all subscribers with roaming agreements will receive timely alerts "provided the subscriber's mobile device is configured for and technically capable of receiving alert messages from the roamed upon network."²⁸

²³ 18 U.S.C. § 2701 *et seq.*

²⁴ No. 07-55282, (9th Cir. June 18, 2008). The opinion is online at [http://www.ca9.uscourts.gov/ca9/newopinions.nsf/D2CDDDB4098D7AFB28825746C0048ED24/\\$file/0755282.pdf?openelement](http://www.ca9.uscourts.gov/ca9/newopinions.nsf/D2CDDDB4098D7AFB28825746C0048ED24/$file/0755282.pdf?openelement).

²⁵ Federal Communications Commission, In the Matter of the Commercial Mobile Alert System, First Report and Order, FCC 08-99, PS Docket No. 07-287, April 9, 2008, available online at http://hraunfoss.fcc.gov/edocs_public/attachmatch/FCC-08-99A1.pdf ("Commercial Mobile Alert System, First Report and Order"). See also, FCC Adopts Rules for Delivery of Commercial Mobile Alerts to the Public During Emergencies (FCC 08-99), April 9, 2008, available online at http://hraunfoss.fcc.gov/edocs_public/attachmatch/FCC-08-99A1.pdf. See also the FCC's Consumer Fact Sheet on CMAS at <http://www.fcc.gov/cgb/consumerfacts/emas.html>.

²⁶ Warning, Alert, and Response Network Act, Title VI of the Security and Accountability for Every Port Act of 2006, P.L. 109-347, 120 Stat. 1884 (2006).

²⁷ Commercial Mobile Alert System, First Report and Order, paras. 26-32.

²⁸ Commercial Mobile Alert System, First Report and Order, para. 79.

The architecture adopted by the FCC calls for a centralized alert-aggregator where federal and state emergency-response agencies would send their warning messages to be authenticated and dispersed to the appropriate participating commercial mobile services. Noting FEMA's role in developing the proposal for the adopted architecture, the FCC recommended the agency as its first choice to serve as the alert aggregator and FEMA has accepted that role

The FCC has issued a Second Report and Further Notice of Proposed Rulemaking;²⁹ an Order on Reconsideration and Erratum;³⁰ and a Third Report and Order.³¹ Of particular note, in the Third Report and Order, the FCC—

- adopted notification requirements for wireless providers that elect not to participate, or to participate only in part, with respect to new and existing subscribers;
- adopted procedures by which wireless providers may elect to transmit emergency alerts and to withdraw such elections;
- adopted a rule governing the provision of alert opt-out capabilities for subscribers;
- allowed participating wireless providers to recover costs associated with the development and maintenance of equipment supporting the transmission of emergency alerts; and
- adopted a compliance timeline under which participating wireless providers must begin CMAS deployment.

At this time, the technical standardization process at FEMA is not yet complete and CMAS is, therefore, not operational.

Congressional and Industry Response to SMS-Related Issues

The issues discussed in this report have prompted different levels of response from Congress and the wireless industry:

- Issues that are being addressed by industry, so policymakers may wish to wait and see how those efforts play out;
- Issues that have not risen to a level of priority in Congress, but would require statutory action to effect change; and

²⁹ Federal Communications Commission, In the Matter of the Commercial Mobile Alert System, Second Report and Further Notice of Proposed Rulemaking, FCC 08-164, PS Docket No. 07-287, July 8, 2008, available online at http://hraunfoss.fcc.gov/edocs_public/attachmatch/FCC-08-164A1.pdf.

³⁰ Federal Communications Commission, In the Matter of the Commercial Mobile Alert System, Order on Reconsideration and Erratum, FCC 08-166, PS Docket No. 07-287, July 15, 2008, available online at http://hraunfoss.fcc.gov/edocs_public/attachmatch/FCC-08-166A1.pdf.

³¹ Federal Communications Commission, In the Matter of the Commercial Mobile Alert System, Third Report and Order, FCC 08-184, PS Docket No. 07-287, July 15, 2008, available online at http://hraunfoss.fcc.gov/edocs_public/attachmatch/FCC-08-184A1.pdf.

- Issues that have triggered a legislative response.

As wireless communications technologies, and the issues that accompany them, evolve over time, so likely will the approaches that industry and Congress will take to ensure consumer safety and satisfaction.

Appendix. Text Blocking with Selected Major Carriers—Information for Consumers

AT&T

Customers must log in at mymessages.wireless.att.com. Text-blocking and alias options are available under “Preferences.” Messages from specific e-mail addresses or websites can also be blocked from this page.

Verizon Wireless

Customers must log in at vtext.com. Text blocking options are available under “Text Messaging”/“Preferences.” Select “Text Blocking.” Consumers may block text messages from e-mail or from the Web, including blocking specific addresses or websites.

Sprint

Customers must log in at <http://www.sprint.com>. Sprint does not offer auto-blocking, but consumers can block specific phone numbers and addresses. On the top navigation bar, select, “My Online Tools”/“Communication Tools”/“Text Messaging.” On the Compose a Text Message page, under Text Messaging Options, select “Settings & Preferences.” In the text box, customers can enter a phone number, e-mail address, or domain name to block.

T-Mobile

Customers must log in at <http://www.t-mobile.com> and select “Communication Tools.” T-Mobile doesn’t yet offer a “block text messages from the Internet” option. Customers can block all messages sent by e-mail, though, or permit only messages sent to the phone’s e-mail address or alias, or create filters that block text messages containing certain phrases.³²

³² “How to Block Cellphone Spam,” *NYTimes.com*, Pogue’s Posts, June 12, 2008, available online at <http://pogue.blogs.nytimes.com/2008/06/12/how-to-block-cellphone-spam/?scp=1&sq=Text%20Blocking&st=cse>.

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EXHIBIT B

9/27/07 N.Y. Times A1

2007 WLNR 18960271

New York Times (NY)
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September 27, 2007

Section: A

Verizon Rejects Text Messages From an Abortion Rights Group

ADAM LIPTAK

Verizon Wireless rejects request from Naral Pro-Choice America, abortion rights group, to make Verizon's mobile network available for text-message program; other wireless carriers have accepted program, which allows people to sign up for text messages from Naral; text messaging is growing political tool used by many candidates and advocacy groups to reach supporters; legal experts say private companies probably have legal right to decide which messages to carry; dispute is part of larger battle over 'net neutrality'--whether carriers or Internet service providers should have choice in content they provide to customers; Naral says companies should not be allowed to censor

Saying it had the right to block "controversial or unsavory" text messages, Verizon Wireless has rejected a request from Naral Pro-Choice America, the abortion rights group, to make Verizon's mobile network available for a text-message program.

The other leading wireless carriers have accepted the program, which allows people to sign up for text messages from Naral by sending a message to a five-digit number known as a short code.

Text messaging is a growing political tool in the United States and a dominant one abroad, and such sign-up programs are used by many political candidates and advocacy groups to send updates to supporters.

But legal experts said private companies like Verizon probably have the legal right to decide which messages to carry. The laws that forbid common carriers from interfering with voice transmissions on ordinary phone lines do not apply to text messages.

The dispute over the Naral messages is a skirmish in the larger battle over the question of "net neutrality" -- whether carriers or Internet service providers should have a voice in the content they provide to customers.

"This is right at the heart of the problem," said Susan Crawford, a visiting professor at the University of

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9/27/07 NYT A1

Page 2

Michigan law school, referring to the treatment of text messages. "The fact that wireless companies can choose to discriminate is very troubling."

In turning down the program, Verizon, one of the nation's two largest wireless carriers, told Naral that it does not accept programs from any group "that seeks to promote an agenda or distribute content that, in its discretion, may be seen as controversial or unsavory to any of our users." Naral provided copies of its communications with Verizon to The New York Times.

Nancy Keenan, Naral's president, said Verizon's decision interfered with political speech and activism.

"No company should be allowed to censor the message we want to send to people who have asked us to send it to them," Ms. Keenan said. "Regardless of people's political views, Verizon customers should decide what action to take on their phones. Why does Verizon get to make that choice for them?"

A spokesman for Verizon said the decision turned on the subject matter of the messages and not on Naral's position on abortion. "Our internal policy is in fact neutral on the position," said the spokesman, Jeffrey Nelson. "It is the topic itself" -- abortion -- "that has been on our list."

Mr. Nelson suggested that Verizon may be rethinking its position. "As text messaging and multimedia services become more and more mainstream," he said, "we are continuing to review our content standards." The review will be made, he said, "with an eye toward making more information available across ideological and political views."

Naral provided an example of a recent text message that it has sent to supporters: "End Bush's global gag rule against birth control for world's poorest women! Call Congress. (202) 224-3121. Thnx! Naral Text4Choice."

Messages urging political action are generally thought to be at the heart of what the First Amendment protects. But the First Amendment limits government power, not that of private companies like Verizon.

In rejecting the Naral program, Verizon appeared to be acting against its economic interests. It would have received a small fee to set up the program and additional fees for messages sent and received.

Text messaging programs based on five- and six-digit short codes are a popular way to receive updates on news, sports, weather and entertainment. Several of the leading Democratic presidential candidates have used them, as have the Republican National Committee, Save Darfur and Amnesty International.

Most of the candidates and advocacy groups that use text message programs are liberal, which may reflect the demographics of the technology's users and developers. A spokeswoman for the National Right to Life Committee, which is in some ways Naral's anti-abortion counterpart, said, for instance, that it has not dabbled in text messaging.

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Texting has proved to be an extraordinarily effective political tool. According to a study released this month by researchers at Princeton and the University of Michigan, young people who received text messages reminding them to vote in November 2006 were more likely to go to the polls. The cost per vote generated, the study said, was much smaller than other sorts of get-out-the-vote efforts.

Around the world, the phenomenon is even bigger.

"Even as dramatic as the adoption of text messaging for political communication has been in the United States, we've been quite slow compared to the rest of the world," said James E. Katz, the director of the Center for Mobile Communication Studies at Rutgers University. "It's important in political campaigns and political protests, and it has affected the outcomes of elections."

Timothy Wu, a law professor at Columbia, said it was possible to find analogies to Verizon's decision abroad. "Another entity that controls mass text messages is the Chinese government," Professor Wu said.

Jed Alpert, the chief executive officer of Mobile Commons, which says it is the largest provider of mobile services to political and advocacy groups, including Naral, said he had never seen a decision like Verizon's.

"This is something we haven't encountered before, that is very surprising and that we're concerned about," Mr. Alpert said.

Professor Wu pointed to a historical analogy. In the 19th century, he said, Western Union, the telegraph company, engaged in discrimination, based on the political views of people who sought to send telegrams. "One of the eventual reactions was the common carrier rule," Professor Wu said, which required telegraph and then phone companies to accept communications from all speakers on all topics.

Some scholars said such a rule was not needed for text messages because market competition was sufficient to ensure robust political debate.

"Instead of having the government get in the game of regulating who can carry what, I would get in the game of promoting as many options as possible," said Christopher S. Yoo, a law professor at the University of Pennsylvania. "You might find text-messaging companies competing on their openness policies."

PHOTO: An example of a Naral Pro-Choice America text message. (pg. A1)

CHART: SENDING A MESSAGE: Sample communications from some of the organizations that use text messaging for political advocacy. (ILLUSTRATION BY THE NEW YORK TIMES) Chart showing text messages used for political advocacy. (pg. A30)

---- INDEX REFERENCES ----

9/27/07 NYT A1

Page 4

COMPANY: NARAL PRO CHOICE AMERICA; TEXT CO LTD; VERIZON LABORATORIES; REPUBLICAN NATIONAL COMMITTEE; CELLCO PARTNERSHIP; RUTGERS UNIVERSITY; VERIZON WIRELESS INC; VERIZON WIRELESS

NEWS SUBJECT: (Legal (1LE33); Major Corporations (1MA93); Online Legal Issues (1ON39))

INDUSTRY: (Internet Regulatory (1IN49); I.T. (1IT96); Internet Services (1IN96); Telecom Carriers & Operators (1TE56); Internet Service Providers Equipment (1IN52); Internet Service Providers (1IN56); Internet (1IN27); Healthcare (1HE06); Women's Health (1WO30); Networking (1NE45); Telecom (1TE27); Contraception (1CO66); Healthcare Practice Specialties (1HE49); Wireless Internet & Messaging (1WI49); Wireless Networking (1WI62))

REGION: (Americas (1AM92); North America (1NO39); USA (1US73); Michigan (1MI45))

Language: EN

OTHER INDEXING: (AMNESTY INTL; CHOICE AMERICA; LIFE COMMITTEE; NARAL; NARAL PRO; NARAL PRO CHOICE AMERICA; NEW YORK TIMES; REPUBLICAN NATIONAL COMMITTEE; RUTGERS UNIVERSITY; TEXT; UNIVERSITY OF MICHIGAN; UNIVERSITY OF PENNSYLVANIA; VERIZON; VERIZON REJECTS TEXT; VERIZON WIRELESS) (Alpert; Call Congress; Christopher S. Yoo; James E. Katz; Jed Alpert; Jeffrey Nelson; Keenan; Nelson; Save Darfur; Susan Crawford; Timothy Wu; Wu)

EDITION: Late Edition - Final

Word Count: 1461

9/27/07 NYT A1

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EXHIBIT C

Westlaw

9/28/07 NYT A20

The New York Times

Page 1

9/28/07 N.Y. Times A20
2007 WLNR 18998680

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September 28, 2007

Section: A

In Reversal, Verizon Says It Will Allow Group's Texts

ADAM LIPTAK

Reversing course, Verizon Wireless announced yesterday that it would allow an abortion rights group to send text messages to its supporters on Verizon's mobile network.

"The decision to not allow text messaging on an important, though sensitive, public policy issue was incorrect," said Jeffrey Nelson, a spokesman for Verizon, in a statement issued yesterday morning, adding that the earlier decision was an "isolated incident."

Last week, Verizon rejected a request from the abortion rights group, Nara Pro-Choice America, for a five-digit "short code." Such codes allow people interested in hearing from businesses, politicians and advocacy groups to sign up to receive text messages.

Verizon is one of the two largest mobile carriers. The other leading carriers had accepted Nara's request for the code.

In turning down the request last week, Verizon told Nara that it "does not accept issue-oriented (abortion, war, etc.) programs -- only basic, general politician-related programs (Mitt Romney, Hillary Clinton, etc.)."

In yesterday's statement, Mr. Nelson called that "an incorrect interpretation of a dusty internal policy" that "was designed to ward against communications such as anonymous hate messaging and adult materials sent to children." The policy, Mr. Nelson said, had been developed "before text messaging protections such as spam filters adequately protected customers from unwanted messages."

But the program requested by Nara would have sent messages only to people who had asked to receive them.

Nancy Keenan, Nara's president, expressed satisfaction yesterday. "The fight to defeat corporate censorship

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9/28/07 NYT A20

Page 2

was won," she said. But Ms. Keenan added that her group "would like to see Verizon make its new policy public."

Verizon did not respond to repeated requests for copies of the policy or an explanation for why it is withholding it.

Text messaging is an increasingly popular tool in American politics and an established one abroad. In his statement, Mr. Nelson acknowledged that the technology is "being harnessed by organizations and individuals communicating their diverse opinions about issues and topics." He said Verizon has "great respect for this free flow of ideas."

But the company did not retreat from its position that it is entitled to decide what messages to transmit.

Legal experts said Verizon's position is probably correct under current law, though some called for regulations that would require wireless carriers of text messages to act like common carriers, making their services available to all speakers on all topics.

"This incident, more than ever, shows the need for an open, nondiscriminatory, neutral Internet and telecommunications system that Americans once enjoyed and took for granted," said Gigi B. Sohn, the president of Public Knowledge, a consumer advocacy group.

Some of Verizon's customers said they were outraged by the company's initial stance.

Gary Mitchell, a lawyer in New Jersey, said he called a Verizon customer sales representative yesterday morning to cancel his wireless service in protest. After spending a few minutes on hold, he said, the representative read him an e-mail message that she said all the customer service representatives had just received. The message instructed representatives to tell callers that the policy had been reversed.

Verizon kept Mr. Mitchell's business but lost some of his respect. "It was an incredibly foolish corporate decision," he said.

Wyn Hoag, a photographer in California, said he was still mulling whether to cancel his Verizon service.

"I'm a supporter of abortion rights, but I could be a Christian-right person and still be in favor of free speech," Mr. Hoag said. "If they think they can censor what's on my phone, they've got another thing coming."

---- INDEX REFERENCES ----

COMPANY: VERIZON LABORATORIES; CELLCO PARTNERSHIP

NEWS SUBJECT: (Major Corporations (1MA93))

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9/28/07 NYT A20

Page 3

INDUSTRY: (Telecom Carriers & Operators (1TE56); Telecom (1TE27))

Language: EN

OTHER INDEXING: (PUBLIC KNOWLEDGE; REVERSAL; VERIZON) (Gary Mitchell; Gigi B. Sohn; Hillary Clinton; Hoag; Jeffrey Nelson; Keenan; Mitchell; Mitt Romney; Nancy Keenan; Naral; Naral Pro-Choice America; Nelson; Wyn Hoag)

EDITION: Late Edition - Final

Word Count: 765

9/28/07 NYT A20

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EXHIBIT D



NEWS December 13, 2007, 5:00PM EST

Not on Our Network, You Don't

The big wireless guys talk about opening up—while rejecting some competing mobile text services

by Bruce Meyerson

Even as the wireless industry spreads a new gospel about opening mobile-phone networks to outside devices and applications, some of the biggest U.S. carriers are blocking new services that would compete with their own.

At issue is a type of mobile text message known as a short code, a shortcut that lets cell-phone users access an array of services—say, getting sports scores or voting for a contestant on *American Idol*—by punching in five or six digits instead of the usual seven plus area code. While it's illegal for phone companies to dictate which numbers customers can or can't dial, carriers don't appear to be breaking regulations by blocking short codes.

The Federal Communications Commission, which declined to comment, has never regulated the codes. However, on Dec. 11, Public Knowledge and other consumer groups complained that interference in text messaging is a threat to free speech. They asked the FCC to ban the practice, citing Verizon Wireless' refusal in September to allow a short code for NARAL Pro-Choice America. Verizon quickly reversed that decision and apologized.

LUCRATIVE LITTLE MESSAGES

Verizon and other carriers say short-code applicants can still use regular text messaging to offer their services. Therefore, some experts say, carriers may be acting within their rights. But consumers are coming to expect short codes much as they expect companies to have toll-free numbers. And the messages can be lucrative. In the popular TV show *Deal or No Deal*, for instance, viewers pay \$1 a pop for a chance to win \$10,000. Further, the restrictions seem to fly in the face of proclamations by Verizon and AT&T (T) about allowing competing devices and services on their tightly controlled networks.

One company rebuffed by some carriers is Rebtel Networks, a Swedish provider of cheap international calls over the Web. Rebtel wants to use short codes to bring its service to mobile phones. Users would send a text message containing the desired overseas phone number to Rebtel's short code. They would receive a text message with a local phone number to dial, and pay pennies per minute rather than the quarters and dollars cellular carriers charge for overseas connections. In May, Rebtel applied for a short code with five big U.S. wireless providers. Sprint Nextel (S) and AT&T approved the request. But Verizon, T-Mobile USA, and Alltel (at) denied it. Co-founder Greg Spector says the company handling its application was told by Alltel that Rebtel's service "cannibalizes their international rates."

T-Mobile and Alltel declined to comment. Verizon says it did nothing wrong. "They can still text-message our customers," says spokesman Jeffrey Nelson. Just as a newspaper can reject ads from a rival, he says, "we don't need to provide special access to our customers and network to a company that's in direct competition with us."

It's not just small fry that are having trouble. AT&T recently refused to approve short-code applications by four banks wanting to offer customers a mobile application to check account balances, transfer funds, and perform

other transactions, say people familiar with the matter. One of the institutions was Bank of Stockton, a 140-year-old California bank, while two others were among the 20 largest U.S. banks.

The applications, submitted in the third quarter, were initially rejected in October, the sources say. Under pressure from the banks and financial industry groups, AT&T relented in mid-November. But around the same time, the phone giant launched its own mobile-banking service in partnership with Wachovia (WB) and SunTrust Banks (STI). AT&T declined to discuss specific applications, but stressed that it had approved other banking short codes in the past.

Meyerson is Deputy Technology Editor for BusinessWeek.com.

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